

DELTA MANUFACTURING LTD.

INFORMATION MEMORANDUM

28/03/23

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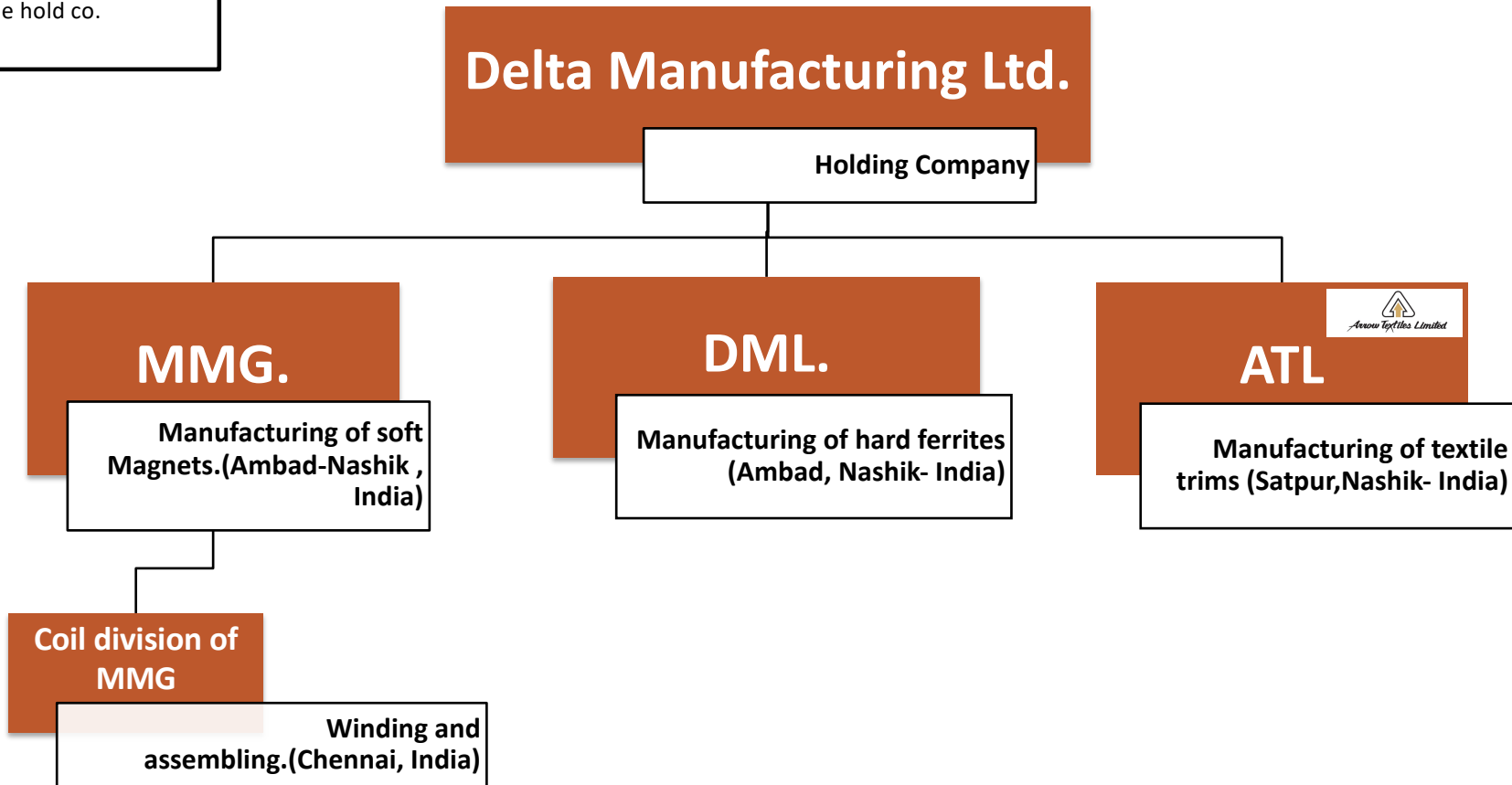
▲ WHY DMG!!! VALUE PROPOSITION!!!!

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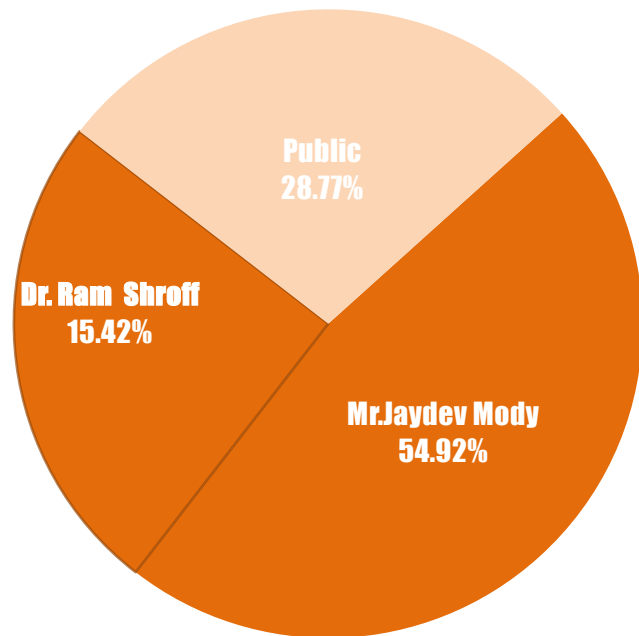
Group Structure:



All the Divisions are 100% owned by the hold co.



Company* – Shareholding Pattern:



“Delta Corp Limited is the only listed Gaming & Hospitality company in India, Markt.Cap INR.46.96bn . Delta Corp’s major portfolio of assets consisting of offshore casinos, land-based casinos and hospitality services come under the banner of Deltin Casinos & Hotels. In addition, Delta Corp has also ventured into the fast-growing online gaming space through acquisition of Gauss Networks Private Limited, which operates the online poker site 'Adda52.com' and investments in other gaming portals. Delta Corp has secured a leadership position in the industry with its early mover advantage. It holds three of the six offshore gaming licenses issued in Goa, three land-based casinos, one each in Goa, Sikkim & Nepal, two 5-star rated hotels and three online gaming sites”

* Delta Manufacturing Ltd- Status of the company : Public Limited Company, listed on BSE & NSE

**Promoters

Face value of shares:Rs.10per share

CMP-Rs.66per share

COMPANY PROFILE:



Status of the company : Public Limited Company, listed on BSE & NSE

Accreditations : ISO 9001-2015, TQP, Okotex, GRS, GOTS, OBP...

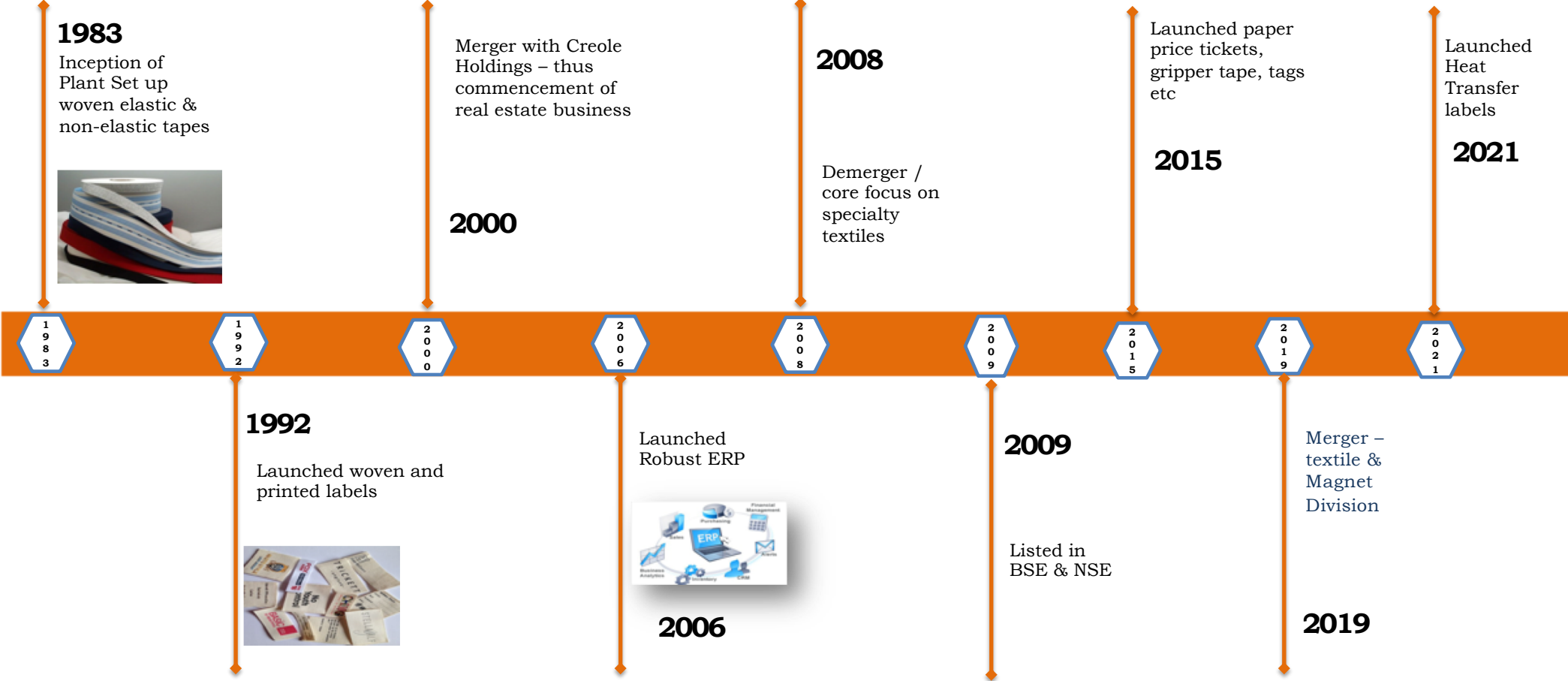
Major Products : 25000+ SKU, Printed Label, Woven labels, Woven tapes, Woven Tapes elastic & non elastic, Heat Transfers

Core activity : Design & Manufacturing

Factory area :
Total Plot size - 6173 Sq. Mtr.
Built up Area - 5905 Sq. Mtr.

No: of People:- 300

KEY MILESTONES : 4 decades of presence...



MANUFACTURING INFRASTRUCTURE :



MANUFACTURING INFRASTRUCTURE :



Product	No of machines	Make	Capacity	Remarks
Woven labels – broad looms	17	Vaupel and MEI	Approx.52 million labels per month	1600 mm width and 850-900 rpm
Printed labels 1. Flexo printing 2. Screen printing	10 8	Focus, Goldfai	Approx.50 million labels per month	Up to 6 Front & 2 Back for Flexo printing; up to 2 colors for Screen Printing
Woven tapes – needle looms (Warp-based looms)	51	Muller	Approx.1.9 million mtrs. per month	Of various widths and heads. With or without jacquards
Heat Transfer labels	1	Sakurai,Natgraph	Approx.24 million labels. per month	Single and multi colour

To complement the above, We also uses several other types of machines such as Laser cutting machines, slitting machines, plate making machines, screen exposing machines, warping machines, rubber covering machines, drying & finishing machines etc.

PRODUCTS:



Belly Bands



Cut and Fold types



Cotton printed labels



Gross grain tapes



Paper price tickets



Children's printed elastic tapes



Iron-on printed labels



Laser cut labels



Needle-loom-woven edge label



Laser cut labels with dry gum backing



Paper price stickers



Button hole labels

PRODUCTS:



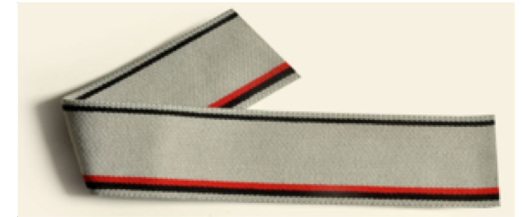
Fabric labels



Satin printed labels



Polyster printed labels



Plain Elastic tapes



Hanger loop labels



Plain Woven elastic



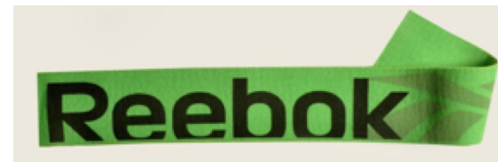
Print-On-Slub-substrate



Print-on-tear-away substrate



Screen printed labels



Printed-elastic tapes



Name Elastic tapes

PRODUCTS:



Trouser gripper tape



Wash care labels



Woven tapes



Self adhesive woven and printed labels

Printed and Woven Size labels



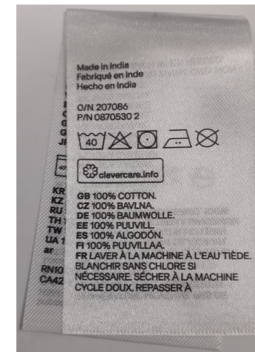
PRODUCTS:



Litho-Heat Transfer



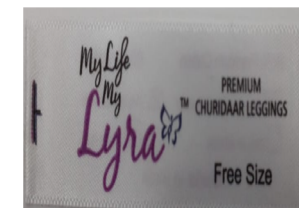
Book Fold



Mitre Fold



Button Hole



End Fold



Ultrasonic cut & seal flag label



End & Center Fold



Hot cut & Seal

KEY CLIENTS:



Cubus



H&M



QUALITY INFRASTRUCTURE:



In-House Tests Conducted	Standard
Washing Durability	ISO 105
Colour Fastness to Dry and Wet Rubbing	ISO 105-X12
Colour Fastness to Hot Pressing	ISO 105-X11
Colour Fastness to Water	ISO 105-E01
Colour Fastness to Dye Transfer in Storage	Modified AATCC 163
Colour Fastness to Dry Cleaning	ISO 105-D01
Shrinkage % or Dimensional Stability to Shrinkage	ISO 3759
Colour Fastness to Washing	AATCC 61

CERTIFICATIONS:



- 🎗️ **ISO** certification
- 🎗️ **Oekotex**- Class-6 Appendix-1 for woven labels and printed labels.
- 🎗️ **Oekotex**- Class-6 Appendix-1 for woven and knitted elastic tapes
- 🎗️ **GOTS** certification (Global Organic Textile Standard)
- 🎗️ **GRS** certification (Global Recycling Standard)
- 🎗️ **Sedex** member and Sedex audit compliance approved.
- 🎗️ **TQP** certified (Trims-Supplier Qualification Programme)- this is mandatory for Target nomination
- 🎗️ **HIGG certification** Self Assessment - FEM (For Environment) as well as FLSM (For Social and Labour compliance)
- 🎗️ **FSC** certification for paper products (Forest Stewardship Council)
- 🎗️ **OBP** certification(Ocean bound Plastic Standard)
- 🎗️ **Disney** FAMA

VALUE PROPOSITION :



B2B software access & Mobile app

Ability to do batch and continuous production run

Ability to pack 100 labels in one packet (at an extra price of 2 paisa per label)

Manage variety of up to 250+ different labels to be delivered to 50+ factories. Independent machines for making samples

All capabilities to make in-house substrates for new generation main labels

Daily dispatch details with Airway Bill numbers

Daily updated list of pending orders

Care labels with as many as 36 languages with 4-5 breakups per day per order

CASE STUDY- CUSTOMER SERVICE

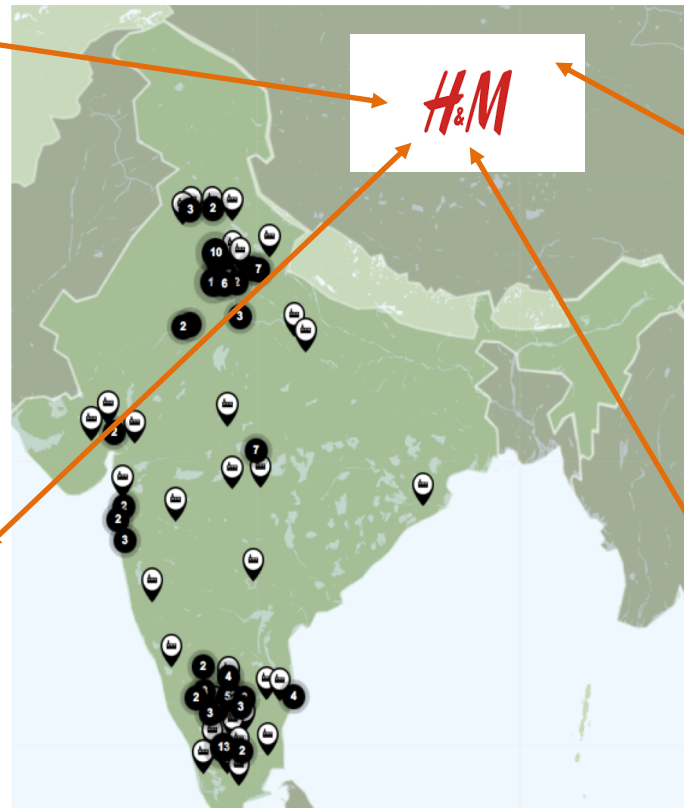
Dedicated Resources:-

- Machines;
- Account Manager;
- In-house Film making, Nylo plate & Screen making facility.
- Maintain sufficient R.M & F.G to reduce lead time
- Kept the supply chain in tact during covid lockdown..

Social Compliance, Health and Safety, Waste Management-

- Hazardous waste disposal through an authorized agency.
- Recycling of used chemicals from certified agency

19+years of association



B2B & Mobile App:-

- Online Design sharing
- Online P.O
- Pending order status
- Track a shipment
- Stocks at the factory
- Outstanding amount, Ledger
- Various MIS required by the customer...

- 500 types of labels to 30 H&M approved garment manufacturers
- 99% on time delivery
- 45% Recycled products
- 9-10 audits faced every year on an average.



Thank You ! | Merci ! | Grazie ! | Danke !

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